The Open Group

Guide for Organizations requiring a Commercial License

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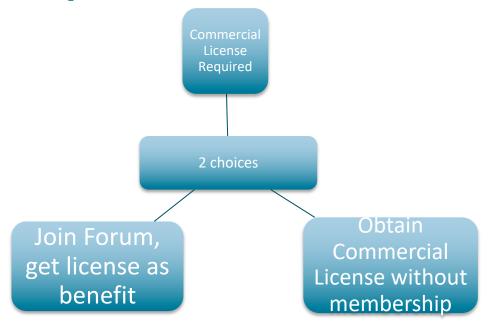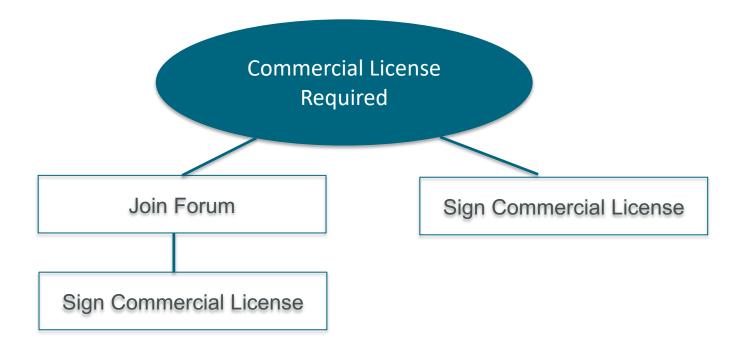# Content

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5. Commercial License Application Page

The Open Group

Commercial License Required

2 choices

Join Forum, get license as benefit

Obtain Commercial License without membership

Becoming A Member Of A Forum

The most cost effective way to obtain a commercial license is to first become a member of the Forum which produces the standard you are interested in. All members of the Forums listed below receive an entitlement to a commercial license for the relevant standard at no additional cost:

- The TOGAF® Framework (Architecture Forum)
- The ArchiMate® Modeling Language (ArchiMate Forum)
- The IT4IT™ Reference Architecture (IT4IT Forum)
- The Open FAIR™ Body of Knowledge (Security Forum)

Obtaining membership with a commercial license is significantly more cost effective. For larger vendors, and for those who will require two or more licenses at some point, it is actually less expensive to obtain membership (with included commercial license) than it is to obtain the commercial license without first becoming members. The fee schedules for commercial licenses without membership are below (and note that these are required for each standard you are licensing):

Pricing per year for corporations

	< $25M	$25M - $100M	> $100M
IT Supplier	$2,750	$13,750	$22,000
IT Customer	$2,750	$8,250	$16,000

Pricing per year for government	< 200 staff	200 staff or more
	$2,750	$8,250

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Signing A Commercial License

Organizations may also obtain the relevant commercial license without becoming a member. The fee schedules for commercial licenses without membership are below (and note that these are required for each standard you are licensing):

Revenues	Annual Commercial License Fee: *
Under $25M:	$2,750
$25M-$100M	$13,750
$100M-$1B	$22K
Over $1B	$55K

*There is no fee If you are already a member of the corresponding forum.

Please see these links to complete and sign a commercial license agreement for the standards listed below:

- ArchiMate® 3.2 Specification
- The Open Agile Architecture™ Standard
- IT4IT™ Reference Architecture, Version 3.0
- Open FAIR™ Body of Knowledge (O-RT and O-RA)
- TOGAF® Standard, Version 9.2
- The TOGAF® Standard, 10th Edition
- The O-PAS™ Standard, Version 2.1

Example of 2 ways to obtain a commercial license

Organization with less than $25 million in annual revenues

First Course/License		Second Course/License
1) Becomes Member	Fee	Fee
Membership	$2750	$2062
Commercial License	$0	$0
Course Accreditation	$3250	$2500
Total	$6000	$4562
2) Non-Member	Fee	Fee
Commercial License	$2750	$2750
Course Accreditation	$3250	$2500
Total	$6000	$5250

Membership Benefits

Also please note that whether your organization is a trainer, consultant, or software tools provider, becoming a member provides a number of additional benefits beyond those available to organizations that obtain a commercial license without membership:

- Provides the ability to contribute to the development of future versions of the standard and related guidance
- Can help position you and your organization as thought leaders
- Can assist with establishing credibility for your brand; your organizations will be listed alongside of the impressive list of technology suppliers and end users who are members of The Open Group
- Numerous opportunities to grow personally through leadership of the Forums and Work Groups
- Ability to network with like-minded peers and other industry thought leaders through the regular Forum meetings and calls
- Reduced fees for attendance at Open Group events

How to Apply For a Commercial License

- Right-click the following link to download the desired Commercial License agreement.

    ArchiMate® 3.2 Specification Annual Commercial License

    IT4IT™ Reference Architecture Ver. 3.0 Annual Commercial License

    Open FAIR™ Body of Knowledge (O-RT and O-RA) Annual Commercial License

    TOGAF® Standard, Version 9.2 Annual Commercial License

    The TOGAF® Standard, 10th Edition Annual Commercial License

    The Open Agile Architecture™ Standard Annual Commerical License

    The O-PAS™ Standard, Version 2.1 Annual commercial License

- The form may be filled by most PDF readers; otherwise, the form may be printed, filled using clear block letters, physically signed, and scanned to PDF format.
- Review the licensing conditions and complete the information in the spaces provided. Please provide the Organization's complete legal entity name in the first and signature page. If you wish to be included in the List of Commercial Licensees by your familiar trading or short name, please make a notation by including it in brackets or let us know by email.
- Identify an appropriate authority to sign the license on behalf of your organization and secure his/her signature. A digital or e-signature is acceptable.
- Email the signed license to legal(at)opengroup.org or faxed to the number indicated in the license.

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How to Apply For a Commercial License (continued)

If your organization is not already a member of The Open Group, then you may take out a free annual membership as part of the same transaction:

- Download The Open Group Membership Application Form.
- Complete the information in the spaces provided in all three pages. (In Clause 1, select the forum that corresponds to the standard covered by the license; in Clause 2, enter "C.License" (*in lieu* of a fee.)
- Review the terms and conditions in the links provided in Clause 4.
- Email the completed form, executed by your organization's authorized signatory, together with the Commercial License Agreement as described above.

The Director, Legal will then countersign the license (and membership agreement, if submitted) on behalf of The Open Group and a copy will be emailed to your designated primary contact for your records.

Thank you for your interest.

Please contact us if you have any questions regarding licensing or membership
memberservices@opengroup.org