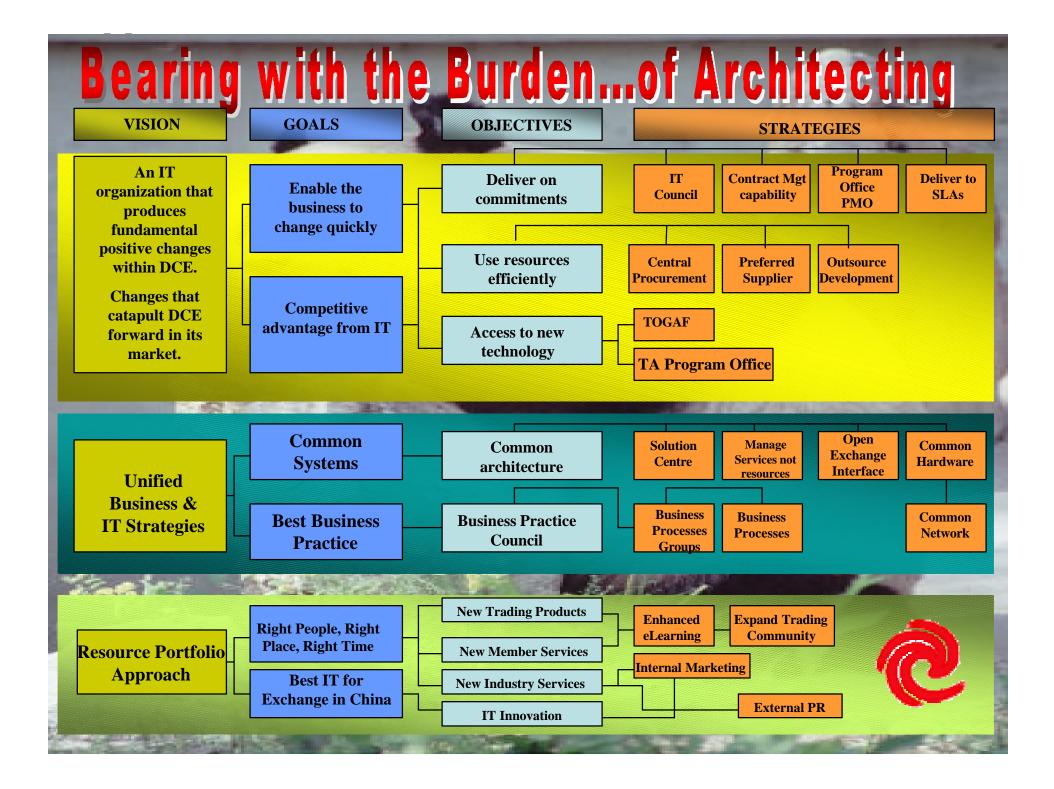
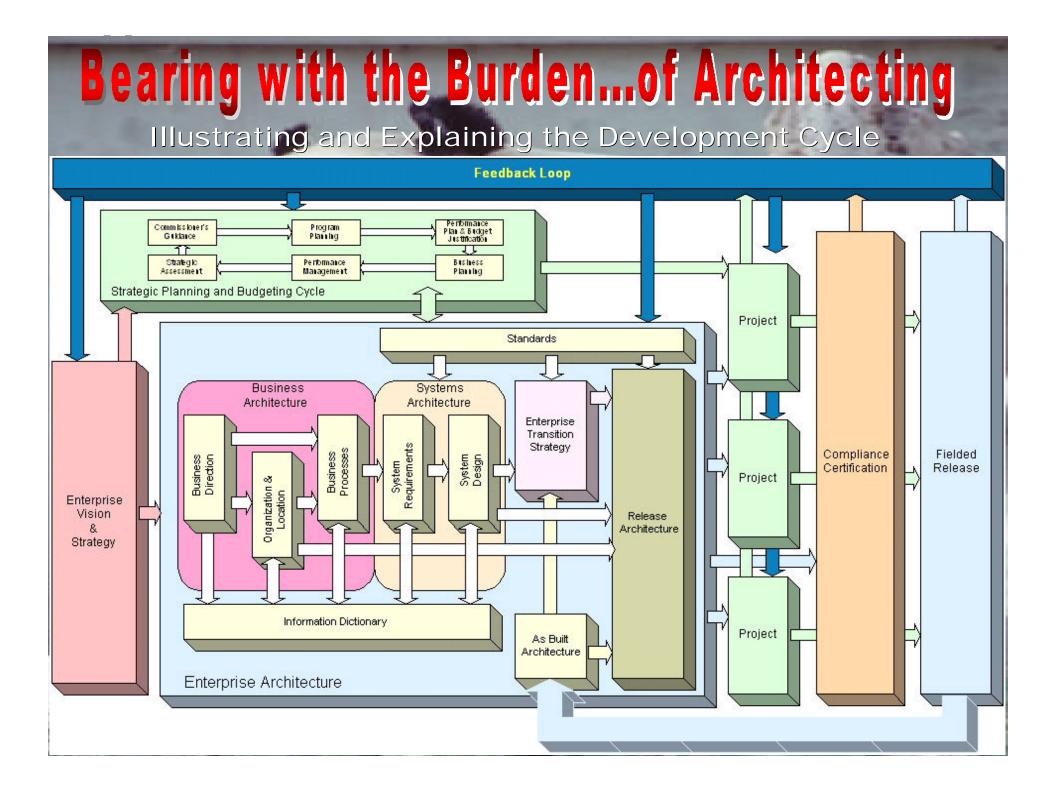
Financial Services Infrastructure Architectures in China (One Country, Two Systems)

Putting China's Capital Markets into Perspective 1848 – Chicago Board of Trade Futures Exchange 1911-92 Years Ago – Dynastic Rule Overthrown 1911-1949 - 39 Years of Turmoil & Civil War 1949-1976 – 27 Years Consolidation of Revolution, **Ideological Struggles, Bureaucratic In-fighting** 1976-1990 14 Years Consolidation of Reforms & **Opening Up Economy/Society to World 1990 13 Years Ago – First Capital Market Open** in China since 1949 (41 years hiatus)

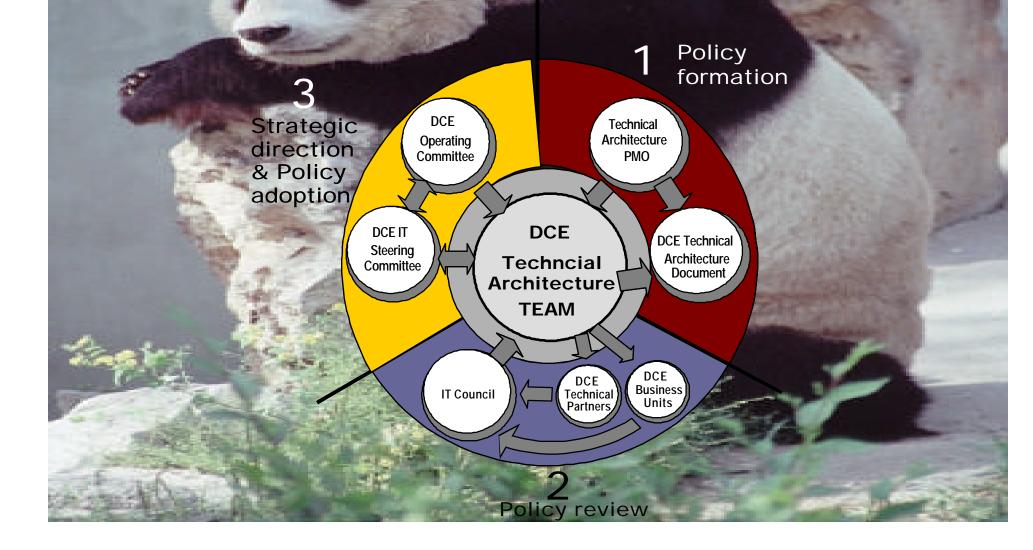
Since 1990

40 Exchanges to 5 (2 Equities, 3 Commodity) **Futures Contracts Forbidden to Trade: Oil, Bonds, Sugar, Steel, Coal, Gasoline, Diesel,** Cotton, FX, Index-linked, Coffee, Rice, Plywood. **Poor Regulatory, Enforcement, Transparency, Price Discovery, Liquidity Crude Risk Controls, Fragmentation of Clearing, Counter-Party Risk, New Product Introduction, Concentration of Players**

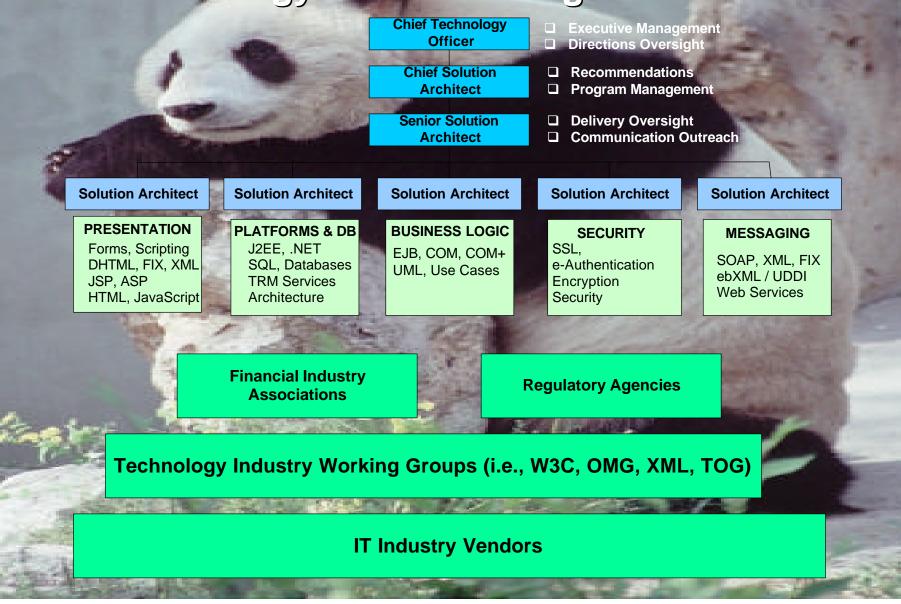


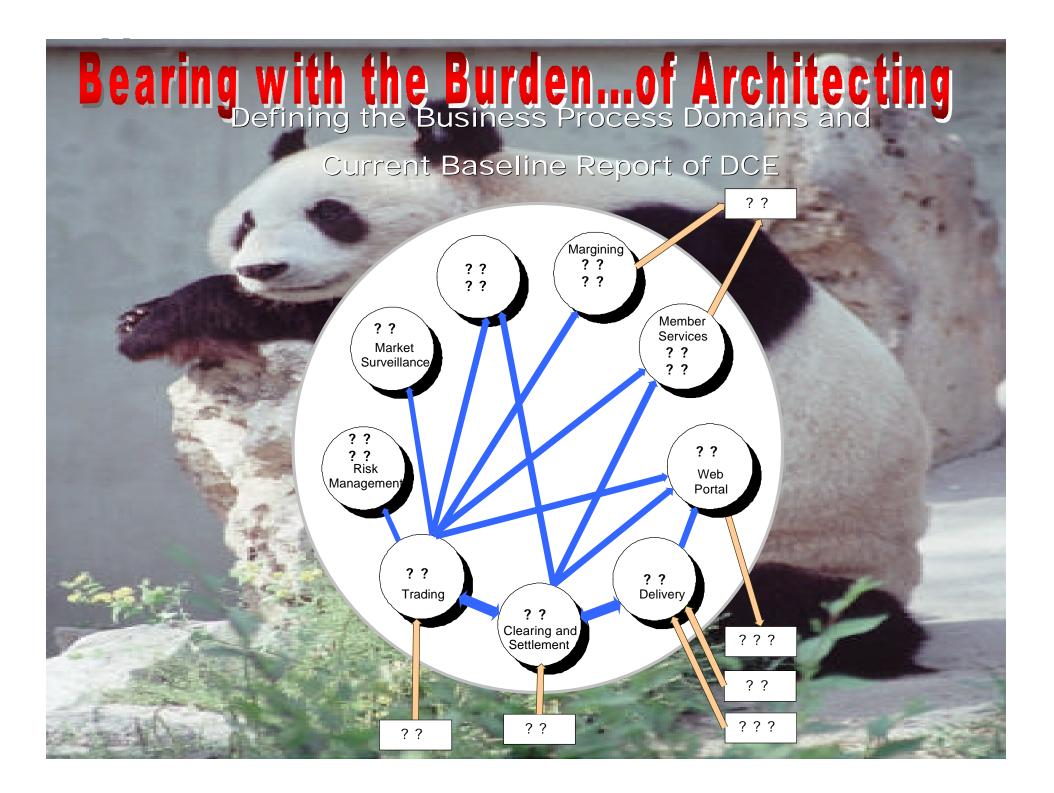


Bearing with the Burden...of Architecting IT Governance and Organization MOST DIFFICULT Concept



Bearing with the Burden...of Architecting





Bearing with the Burden...of Architecting Measuring the Maturity of TA in the DCE

STAGE	DESCRIPTION	SATISFIED
Stage 5 Leveraging the TA for Managing Change. [Includes all elements of Stage 4]	 Written/approved policy exists for TA maintenance Either IT Steering Committee or IT Council has approved TA Matrices exist for measuring TA benefits 	
Stage 4 Completing Architecture Products [Includes all elements of Stage 3]	 Written/approved policy exists for IT investment compliance to TA TA products describe enterprise's business – data, applications, and technology that supports it TA products describe "as is" environment, "to be" environment, and sequencing plan CIO has approved the TA plan 	
Stage 3 Developing Architecture Products [Includes all elements of Stage 2]	 Written/approved policy exists for TA development TA products are under configuration management TA products describe or will describe enterprise's business – data, applications, and technology that supports it TA products describe or will describe "as is" environment, "to be" environment, and sequencing plan TA scope is enterprise focused 	
Stage 2 Building the TA Management Foundation	 Committee or group representing the enterprise is responsible for directing, overseeing, and/or approving TA. Program office responsible for TA development exists. Chief architect exists. TA being developed using a framework and automated tool. TA plans call for describing enterprise in terms of business, data, applications, or technology. TA plans call for describing "as is" environment, "to be" environment, or sequencing plan. 	
Stage 1 Creating TA Awareness	The Exchange is aware of TA	

Managing highly-developed electronic systems to support the services and functions of DCE

Constantly enhancing the technological infrastructure to ensure DCE leads in innovation and open systems in China and be ready to plug-in to the global arena

End Game for DC

Creating an open Application Program Interface (API) to trading & clearing platforms to facilitate Straight Through Processing (STP)

Balancing IT resources with business needs with a customer driven focus

Blending in-house development and strategic outsourcing to yield cost-effective and efficient solutions

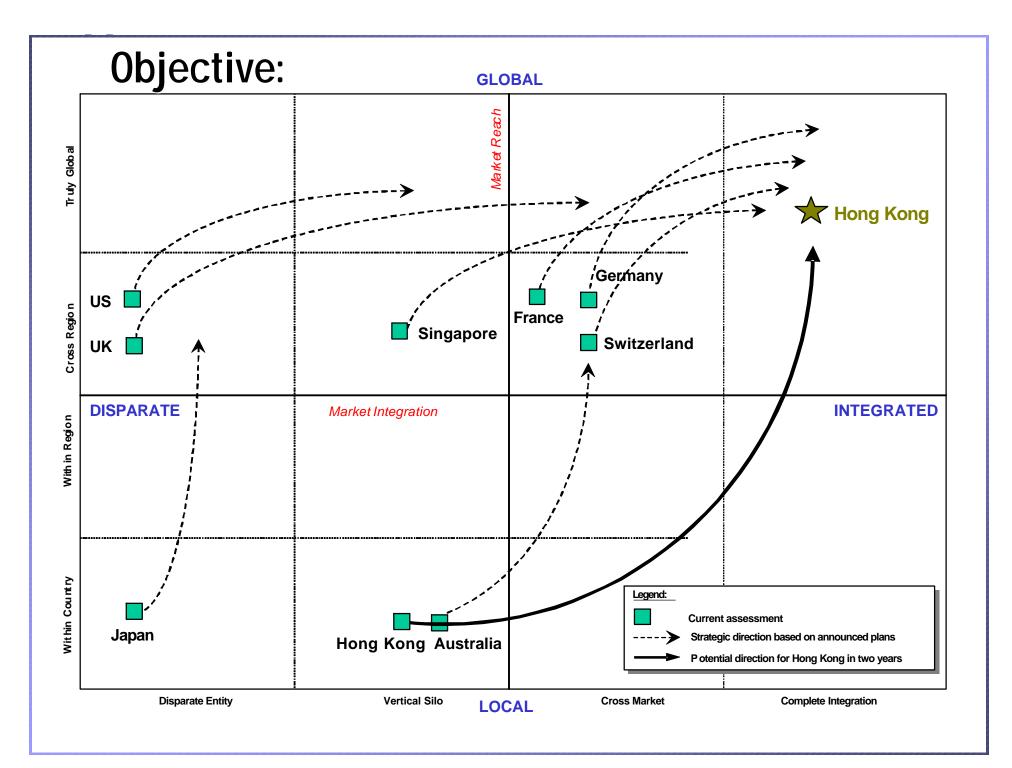
eFinancial Services Infrastructure Architecture for Hong Kong



Objective:

Enhance the competitiveness of Hong Kong as an international financial centre in terms of

> Risk Management Increased Efficiency Cost Reduction

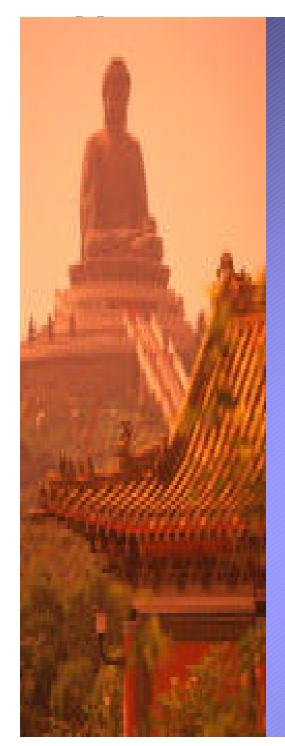


Strategy:

 Setting up of a single clearing arrangement for securities, stock options, futures and other exchange-traded transactions

 Enhancing the financial technology infrastructure to facilitate straightthrough processing of transactions across financial markets; and

Moving towards a secure, scripless securities market



Principles:

- Achieving Risk Management Excellence
- Maximising the possibility of STP
- Ensuring instantaneous finality and legal certainty of transactions
- Complying with international standards and suitable best practices
- Seeking strategic partnerships with leading financial centres, and
- Embracing open and web-enabled technology for universal connectivity and continuous innovation



Aspirations:

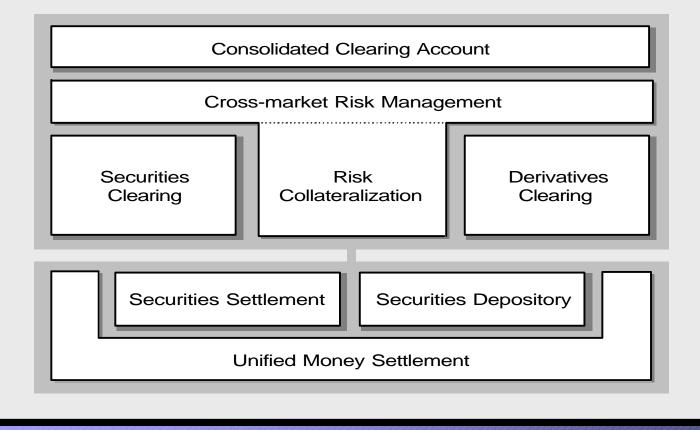
- To be one of the leading clearing and settlement centres in the Asian time zone
- To be a centre of excellence for risk management and a liquidity centre in Asia
- To be Asia's portal for strategic links with global markets, and
- To be a centre of excellence for financial infrastructure

Aspirations:

 Hong Kong should embrace an infrastructure that will allow local and global market participants to access the full spectrum of financial products and services, on an open, robust, secure, scalable and high performance network.

The eFrastructure: Single Clearing Arrangement

HKEC Clearing





The eFrastructure: Enabling Straight-Through Processing - STP

Lack of connectivity & compatibility among market participants

 Inadequate deployment of best practice procedures - different timing & procedures for trade confirmation and amendments

Lack of standards for determining what data should be communicated

 Lack of timeliness & completeness of settlement instructions to custodians

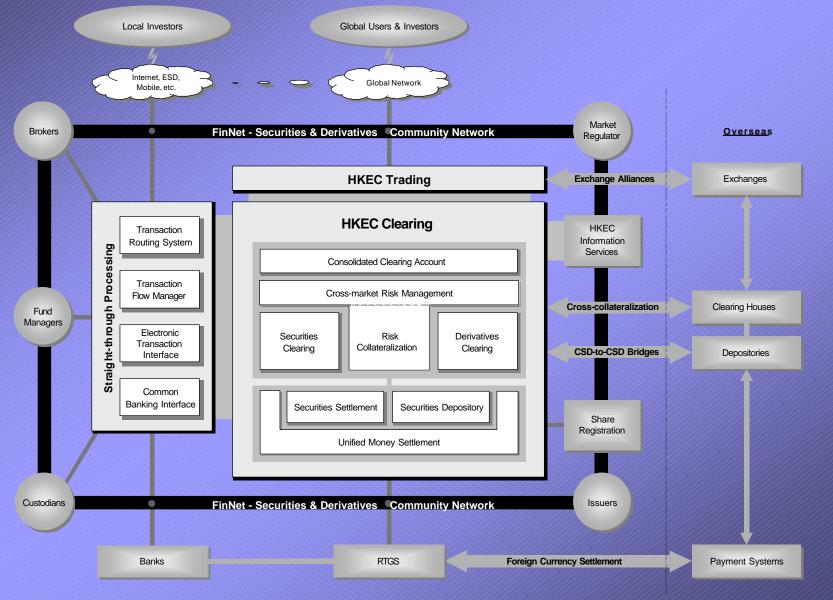


The eFrastructure:

Enabling Straight-Through Processing - STP

- Varying standards from country to country (tolerance limits)
- Inaccessibility or unavailability of standing settlement instructions
- Manual pre-matching processes, and
- Lack of support for efficient use of consistent static data -(standing delivery instructions)

The eFrastructure: Target STP Infrastructure



Building a Robust Technology Structure

 Anchored on technologies and architectures that are open, robust, secure, current, scalable and supportive of continuous innovation

 Support unified and open access for trading and clearing of securities and derivatives

 Provide an integrated for risk management and STP for all markets and products

Building a Robust Technology Structure

- Enable connectivity and interoperability with standard interactive and messagebased interfaces
- Adopt best-of-breed approach or use proven solutions provided by leading players, and
- Provide a unified, secure, high performance and high resilient network, enabling both local and remote open access

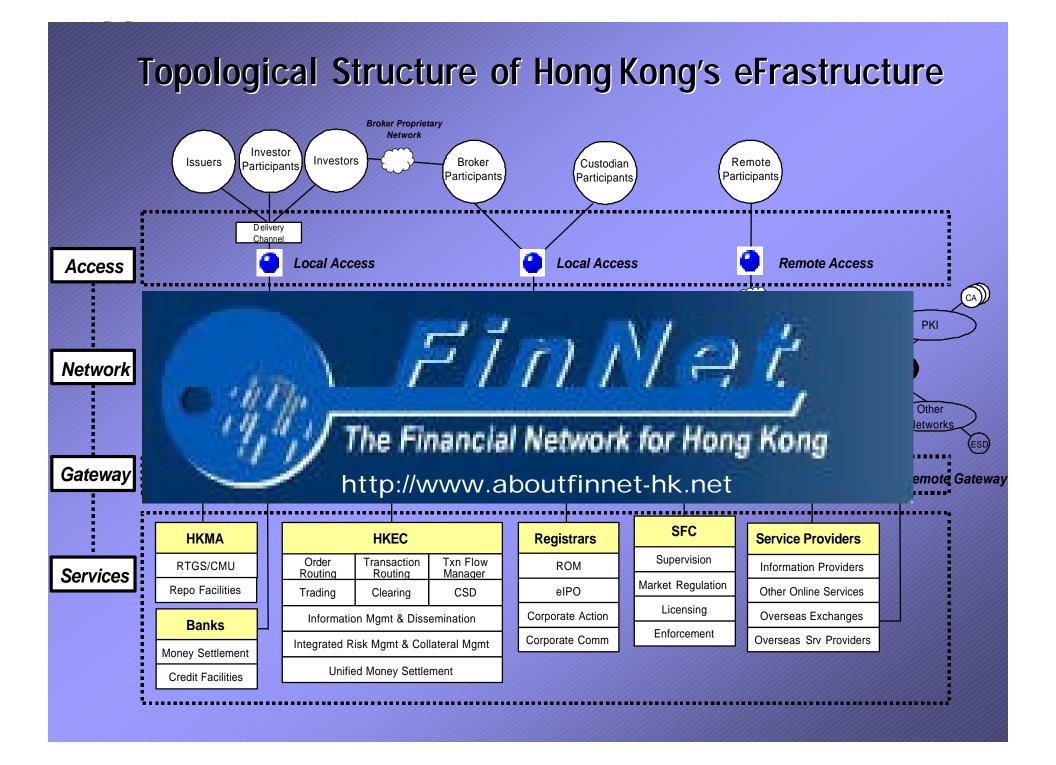
Technology Structure Building Blocks

 Access: entry point to the financial infrastructure via local or remote connections and which must be simple, open, secure and affordable

 Network: standards based [CP/IP connecting market participants and service providers

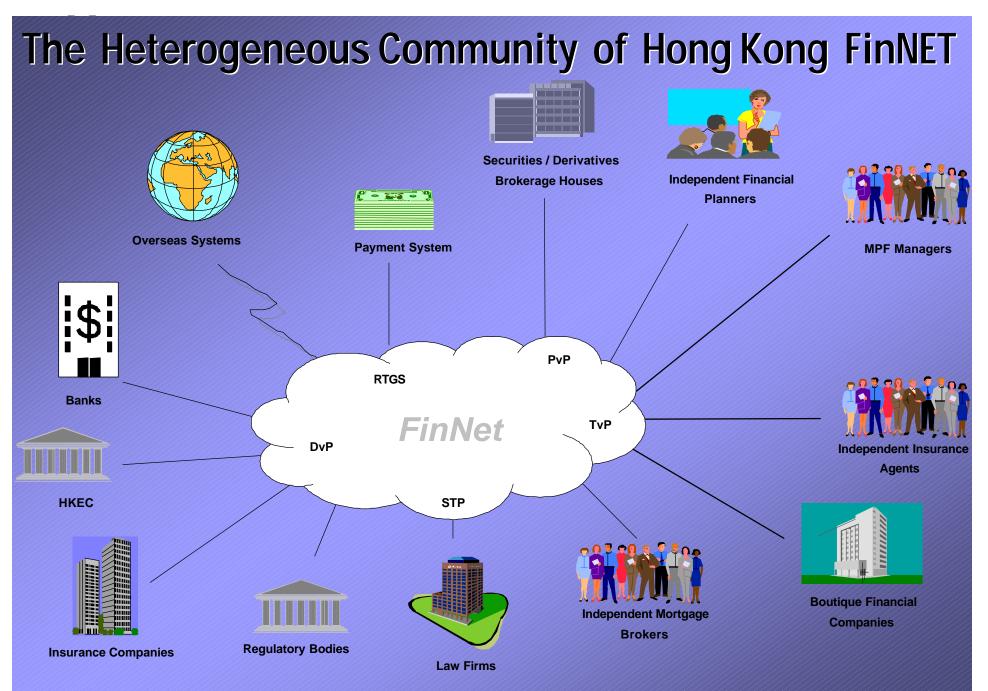
 Gateway: provides interactive and message-based connections between market participants and service providers

Services: COTS application solutions used by or provided by global leaders



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Exemplary Scenario for Active Loss Prevention

