

## Value of Procurements: By year, Government and Commercial

17-Feb-02

| Event Name                       | Description  | Year | Status   | Requires?       | Million US\$ |
|----------------------------------|--|------|----------|-----------------|--------------|
| <b>Grand Total for 1989</b>      |  |      |          |                 | <b>929</b>   |
| <b>Subtotal for: GOVERNMENT</b>  |  |      |          |                 | <b>929</b>   |
| SMSCRC                           |  | 1989 | Complete | XPG2 Base       | 929          |
| <b>Grand Total for 1990</b>      |  |      |          |                 | <b>540</b>   |
| <b>Subtotal for: COMMERCIAL</b>  |  |      |          |                 | <b>40</b>    |
| Sweden Post                      | Application Servers  | 1990 | Complete |                 | 40           |
| <b>Subtotal for: GOVERNMENT</b>  |  |      |          |                 | <b>500</b>   |
| CEC                              | Informations Architecture<br>ISBN 92-826-0275-3 &<br>Tender Guide 1990 | 1990 | Complete | XPG Conformance | 500          |
| <b>Grand Total for 1991</b>      |  |      |          |                 | <b>1537</b>  |
| <b>Subtotal for: COMMERCIAL</b>  |  |      |          |                 | <b>27</b>    |
| Ford Motor Co                    | Ford Motor Co  | 1991 | Complete |                 | 2            |
| GTE Telephone                    |  | 1991 | Complete |                 | 25           |
| <b>Subtotal for: GOVERNMENT</b>  |  |      |          |                 | <b>1510</b>  |
| Der Bundesminister des<br>Innern | Standard for Operating<br>System Interfaces 013-<br>195991-1/2.1, 1990 | 1991 | Complete | XPG Conformance | 260          |

| Event Name                           | Description                                       | Year | Status   | Requires?       | Million US\$ |
|--------------------------------------|---|------|----------|-----------------|--------------|
| CCTA                                 | CAE Procurement Profile,<br>IS Notice No 10, 1990 | 1991 | Complete | XPG Conformance | 500          |
| TMAC                                 | US DOT  | 1991 | Complete | XPG3 Base       | 750          |
| <b>Grand Total for 1992</b>          |   |      |          |                 | <b>1100</b>  |
| <b>Subtotal for: GOVERNMENT</b>      |   |      |          | <b>1100</b>     |              |
| Desktop IV                           | US Air Force                                      | 1992 | Complete | XPG3 Base       | 1100         |
| <b>Grand Total for 1993</b>          |   |      |          |                 | <b>3767</b>  |
| <b>Subtotal for: COMMERCIAL</b>      |   |      |          | <b>40</b>       |              |
| Baltimore Gas & Electric             | Utlity  | 1993 | Complete | XPG3 Base       | 40           |
| <b>Subtotal for: GOVERNMENT</b>      |   |      |          | <b>3727</b>     |              |
| SEWP                                 | NASA  | 1993 | Complete | XPG3 Base       | 827          |
| Super Mini                           | US Navy   | 1993 | Complete | XPG3 Base       | 2900         |
| <b>Grand Total for 1994</b>          |   |      |          |                 | <b>2225</b>  |
| <b>Subtotal for: GOVERNMENT</b>      |   |      |          | <b>2225</b>     |              |
| RAF Cadstar2 Workstation Replacement | XPG4Base, Comms and X                             | 1994 | Complete | XPG Conformance | 375          |
| RAF LITS                             | Logistics Information System                      | 1994 | Complete | XPG4 Base       | 1200         |
| I-CASE                               | US DoD  | 1994 | Complete | XPG3 Base       | 650          |

| Event Name                      | Description                 | Year | Status   | Requires?                 | Million US\$ |
|---------------------------------|-----------------------------|------|----------|---------------------------|--------------|
| <b>Grand Total for 1995</b>     |                             |      |          |                           | <b>4695</b>  |
| <b>Subtotal for: GOVERNMENT</b> |                             |      |          |                           | <b>4695</b>  |
| Desktop V                       | US Air Force                | 1995 | Complete | XPG4 Base                 | 2100         |
| ICARDS                          | US Air Force                | 1995 | Complete | XPG4 Base 95              | 932          |
| Air Force Work Station          | US Air Force                | 1995 | Complete | XPG4 Base 95 & CDE        | 956          |
| European Commission             | Commission                  | 1995 | Complete | Single UNIX Specification | 2            |
| NATO BOA                        | Basic Ordering Agreement    | 1995 | Complete | XPG4 Base 95              | 460          |
| TBMCS                           | USAF                        | 1995 | Complete | XPG4                      | 245          |
| <b>Grand Total for 1996</b>     |                             |      |          |                           | <b>5591</b>  |
| <b>Subtotal for: COMMERCIAL</b> |                             |      |          |                           | <b>186</b>   |
| Kings Healthcare Trust          | Patient Admin               | 1996 | Complete | XPG4 Base                 | 30           |
| N Derbyshire Hospital           | Radiological Records system | 1996 | Complete |                           | 1            |
| RTE                             | Financial Packages          | 1996 | Complete | Single UNIX Specification | 1            |
| British Gas PLC                 | Gas Exploration             | 1996 | Complete |                           | 2            |
| Beds & Herts Abulance           |                             | 1996 | Complete |                           | 1            |
| National Grid                   | ELLA                        | 1996 | Complete | Single UNIX Specification | 2            |
| West Wales Ambulance            |                             | 1996 | Complete | Single UNIX Specification | 1            |
| Seeboard                        |                             | 1996 | Complete | Single UNIX Specification | 2            |
| Lancaster Health Trust          | HR system                   | 1996 | Complete |                           | 1            |
| Wohnen & Verkehr                |                             | 1996 | Complete | Single UNIX Specification | 145          |

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|---------------------------------|-----------------------------------|------|----------|---------------------------|--------------|
| <b>Subtotal for: GOVERNMENT</b> |                                   |      |          |                           | <b>5405</b>  |
| University of Essex             |                                   | 1996 | Complete |                           | 1            |
| Slough Council                  |                                   | 1996 | Complete | Single UNIX Specification | 5            |
| Customs & Excise                |                                   | 1996 | Complete | Single UNIX Specification | 1            |
| Glasgow City                    | Framework                         | 1996 | Complete | Single UNIX Specification | 10           |
| Sothampton City                 |                                   | 1996 | Complete | Single UNIX Specification | 5            |
| CEC                             | Framework for UNIX systems        | 1996 | Complete | Single UNIX Specification | 50           |
| Rhondda Council                 |                                   | 1996 | Complete | XPG4 Base                 | 7            |
| Cranfield University            | Financials                        | 1996 | Complete |                           | 2            |
| CCPL                            | US Air Force                      | 1996 | Complete | Single UNIX Specification | 500          |
| BLSM II                         | US Air Force                      | 1996 | Complete |                           | 900          |
| Royal Air Force                 | CAD workstations                  | 1996 | Complete | Single UNIX Specification | 25           |
| SEWP II                         | NASA                              | 1996 | Complete | Single UNIX Spec          | 2500         |
| Army Workstation                | US Army                           | 1996 | Complete | XPG4 Base                 | 594          |
| Defence Center Support          | US Air Force                      | 1996 | Complete | Single UNIX               | 400          |
| University of Birmingham        |                                   | 1996 | Complete |                           | 1            |
| University College              | Core Hospital Systems             | 1996 | Complete | XPG4 Base                 | 2            |
| Home Office                     | Home Office NSPIS                 | 1996 | Complete | XPG4 Base / Single UNIX   | 25           |
| European Commission             | Joint Reserach Centre             | 1996 | Complete | Single UNIX Specification | 2            |
| NHS UNIX Systems                | Multiple UNIX Systems Procurement | 1996 | Complete | Single UNIX Specification | 375          |
| <b>Grand Total for 1997</b>     |                                   |      |          |                           | <b>5884</b>  |

| Event Name                   | Description                                   | Year | Status   | Requires?                 | Million US\$ |
|------------------------------|---|------|----------|---------------------------|--------------|
| <b>Subtotal for:</b>         | <b>C</b>                                      |      |          |                           | <b>440</b>   |
| BPA                          | Single UNIX                                   | 1997 | Complete | Single UNIX Specification | 400          |
| PMV                          | Platforms for Defence                         | 1997 | Complete | Single UNIX Specification | 40           |
| <b>Subtotal for:</b>         | <b>COMMERCIAL</b>                             |      |          |                           | <b>1420</b>  |
| OAS                          |   | 1997 | Complete | Single UNIX Specification | 2            |
| Eroski                       | UNIX servers for POS system                   | 1997 | Complete | Single UNIX Specification | 8            |
| ABB Research                 |   | 1997 | Complete | Single UNIX Specification | 7            |
| Osakidetzka                  |   | 1997 | Complete | Single UNIX Specification | 1            |
| BLG                          |   | 1997 | Complete | Single UNIX Specification | 2            |
| Freie and Hansestadt Hamburg |   | 1997 | Complete | Single UNIX Specification | 10           |
| Instituto Informatica        |   | 1997 | Complete | Single UNIX Specification | 2            |
| Ibedrola                     | Electric utility                              | 1997 | Complete | Single UNIX Specification | 1            |
| NTT                          |   | 1997 | Complete | Single UNIX Specification | 1200         |
| Ericsson Microwave Systems   |   | 1997 | Complete | Single UNIX Specification | 16           |
| SWIFT                        |   | 1997 | Complete | Single UNIX Specification | 2            |
| ORIGIN                       |   | 1997 | Complete | Single UNIX Specification | 45           |
| Volvo                        | Realtime software development                 | 1997 | Complete | Single UNIX Specification | 3            |
| NTT                          | Network Integration systems: 300 UNIX systems | 1997 | Complete | Single UNIX Specification | 2            |
| L'Hospitalet de Llobregat    |   | 1997 | Complete | Single UNIX Specification | 1            |

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|--|---|-------------|---------------|---------------------------|---------------------|
| Statskontoret                              |   | 1997        | Complete      | Single UNIX Specification | 30                  |
| Statkontrol                                |   | 1997        | Complete      | Single UNIX Specification | 82                  |
| National Grid                              |   | 1997        | Complete      | Single UNIX Specification | 1                   |
| Servico Vasco De Saluda-<br>Osakidetza     |   | 1997        | Complete      | Single UNIX Specification | 1                   |
| Scottish Power PLC                         | Financials                                    | 1997        | Complete      | Single UNIX Specification | 1                   |
| ATB  |   | 1997        | Complete      | Single UNIX Specification | 2                   |
| Kokusai Denshin Denwa<br>Co (KDD)          |   | 1997        | Complete      | Single UNIX Specification | 1                   |
| <b>Subtotal for: GOVERNMENT</b>            |   |             |               |                           | <b>4024</b>         |
| Public Health Service Board                |   | 1997        | Complete      | Single UNIX Specification | 1                   |
| Glasgow City Council                       | Fram agreement for Solaris<br>and AIX systems | 1997        | Complete      | Single UNIX Specification | 10                  |
| Farnborough Council                        | Mainframe replacement                         | 1997        | Complete      | Single UNIX Specification | 1                   |
| BPA  | US Navy                                       | 1997        | Complete      | Single UNIX Specification | 400                 |
| TDPI                                       | IRS   | 1997        | Complete      | Single UNIX Specification | 500                 |
| UK Transpalnt Support<br>Service Authroity |   | 1997        | Complete      | Single UNIX Specification | 2                   |
| Phase IV Replacement                       | US Air Force                                  | 1997        | Complete      | Single UNIX Specification | 621                 |
| FMV  | Platforms for defence<br>systems              | 1997        | Complete      | Single UNIX Specification | 40                  |
| Plymouth City Council                      |   | 1997        | Complete      | Single UNIX Specification | 1                   |
| Hounslow Borough                           | Upgrade and replacement<br>of UNIX systems    | 1997        | Complete      | Single UNIX Specification | 1                   |
| University of Leeds                        |   | 1997        | Complete      | Single UNIX Specification | 2                   |

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|---------------------------------|--------------------|-------------|---------------|---------------------------|---------------------|
| Mainframe Upgrade               | DoD                | 1997        | Complete      | Single UNIX Specification | 166                 |
| Slough Council                  |                    | 1997        | Complete      | Single UNIX Specification | 1                   |
| Skattedirektoratet              |                    | 1997        | Complete      | Single UNIX Specification | 1                   |
| NTOPS II                        |                    | 1997        | Complete      | Single UNIX Specification | 400                 |
| Tech Support Services           | US Navy            | 1997        | Complete      | Single UNIX Specification | 250                 |
| Cheltenham Council              |                    | 1997        | Complete      | Single UNIX Specification | 1                   |
| STARS                           | US DOT             | 1997        | Complete      | Single UNIX Spec          | 952                 |
| MISTS II                        | US Air Force       | 1997        | Complete      | XPG4                      | 674                 |
| <b>Grand Total for 1998</b>     |                    |             |               |                           | <b>14679</b>        |
| <b>Subtotal for: C</b>          |                    |             |               |                           | <b>257</b>          |
| European Space Agency           |                    | 1998        | Complete      | Single UNIX Specification | 7                   |
| IEC                             |                    | 1998        | Complete      | Single UNIX Specification | 250                 |
| <b>Subtotal for: COMMERCIAL</b> |                    |             |               |                           | <b>115</b>          |
| TRIAD                           | platforms          | 1998        | Complete      | Single UNIX Specification | 18                  |
| Portgal Telecom                 |                    | 1998        | Complete      | Single UNIX Specification | 10                  |
| CTT Cernos                      |                    | 1998        | Complete      | Single UNIX Specification | 10                  |
| Enator                          |                    | 1998        | Complete      | Single UNIX Specification | 26                  |
| Bank Giro                       |                    | 1998        | Complete      | Single UNIX Specification | 3                   |
| EJIE                            | Software Solutions | 1998        | Complete      | Single UNIX Specification | 34                  |
| CDC Informatique                |                    | 1998        | Complete      | Single UNIX Specification | 2                   |
| CR2A-DI                         |                    | 1998        | Complete      | Single UNIX Specification | 12                  |

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|---------------------------------|----------------------------|-------------|---------------|---------------------------|---------------------|
| <b>Subtotal for: GOVERNMENT</b> |                            |             |               |                           | <b>14307</b>        |
| NIMJ                            | DPS Migration              | 1998        | Complete      | Single UNIX Specification | 500                 |
| SWPS                            | US Air Force               | 1998        | Complete      | Single UNIX Specification | 165                 |
| SW IV                           | US DOT                     | 1998        | Complete      | Single UNIX Specification | 29                  |
| AFMSS                           | US Air Force               | 1998        | Complete      | Single UNIX specification | 3                   |
| ODIN                            | NASA                       | 1998        | Complete      | Single UNIX Specification | 13000               |
| IWS / LAN II                    | US SSA                     | 1998        | Complete      | Single UNIX Specification | 360                 |
| DPS Migration                   | NIMA                       | 1998        | Complete      | Single UNIX Specification | 250                 |
| <b>Grand Total for 1999</b>     |                            |             |               |                           | <b>1000</b>         |
| <b>Subtotal for: GOVERNMENT</b> |                            |             |               |                           | <b>1000</b>         |
| US Army Workstation             | Workstation                | 1999        | Complete      | Single UNIX Specification | 250                 |
| NATO/NCAMA                      | ACCS LOC1                  | 1999        | Complete      | Single UNIX Specification | 750                 |
| <b>Grand Total for 2000</b>     |                            |             |               |                           | <b>9935</b>         |
| <b>Subtotal for: C</b>          |                            |             |               |                           | <b>6</b>            |
| National Insurance Institute    | UNIX                       | 2000        | Complete      | Single UNIX Specification | 1                   |
| Imaging and Mapping Agency      | UNIX servers               | 2000        | Complete      | Single UNIX Specification | 1                   |
| Sonsip SpA                      | UNIX servers               | 2000        | Complete      | Single UNIX Specification | 2                   |
| Unidec                          | UNIX equipment and servers | 2000        | Complete      | Single UNIX Specification | 1                   |

| <b>Event Name</b>                  | <b>Description</b>            | <b>Year</b> | <b>Status</b> | <b>Requires?</b>          | <b>Million US\$</b> |
|------------------------------------|-------------------------------|-------------|---------------|---------------------------|---------------------|
| Urban Committee of<br>Strasbourg   | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 1                   |
| <b>Subtotal for: COMMERCIAL</b>    |                               |             |               |                           | <b>20</b>           |
| Bundesversicherunganstalt          | UNIX equipment                | 2000        | Complete      | Single UNIX Specification | 1                   |
| Consip SpA                         | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 2                   |
| Center Hospital                    |                               | 2000        | Complete      | Single UNIX Specification | 1                   |
| Land Hessen                        | UNIX equipment                | 2000        | Complete      | Single UNIX Specification | 1                   |
| Bournemouth University             | HP/SGI/SUN UNIX servers       | 2000        | Complete      | Single UNIX Specification | 2                   |
| Flughafen Dusseldorf               | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 5                   |
| Corte dei Conti                    | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 1                   |
| Unidec                             | UNIX equipment and<br>servers | 2000        | Complete      | Single UNIX Specification | 1                   |
| Versorgung und Verkerh             | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 1                   |
| National Traveler's<br>Insurance   | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 1                   |
| Heerlen                            | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 1                   |
| Central Hospital of<br>Montpellier | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 1                   |
| Urban Committee of<br>Strasbourg   | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 1                   |
| Landesanstalt                      | UNIX servers                  | 2000        | Complete      | Single UNIX Specification | 1                   |
| <b>Subtotal for: GOVERNMENT</b>    |                               |             |               |                           | <b>9909</b>         |
| Dept of Commerce                   | High Performance<br>Computing | 2000        | Complete      | Single UNIX Specification | 64                  |

| <b>Event Name</b>                          | <b>Description</b>                             | <b>Year</b> | <b>Status</b> | <b>Requires?</b>          | <b>Million US\$</b> |
|--|--|-------------|---------------|---------------------------|---------------------|
| NIH  | Image World III                                | 2000        | Complete      | Single UNIX Specification | 1500                |
| US Army                                    | MMAD-1   | 2000        | Complete      | Single UNIX Specification | 1400                |
| US Navy                                    | N/MCI  | 2000        | Complete      | Single UNIX Specification | 6900                |
| Western Area Power Administration          | UNIX workstations                              | 2000        | Complete      | Single UNIX Specification | 1                   |
| Ministry of Transportation                 | Computer equipment                             | 2000        | Complete      | Single UNIX Specification | 1                   |
| UNEDIC                                     | UNIX equipment                                 | 2000        | Complete      | Single UNIX Specification | 1                   |
| EPO  | Mainframe applications to an MVS/UNIX          | 2000        | Complete      | Single UNIX Specification | 3                   |
| UGAP                                       | UNIX   | 2000        | Complete      | Single UNIX Specification | 1                   |
| Max Planck Institute for Radio Astrology   | UNIX equipment and servers                     | 2000        | Complete      | Single UNIX Specification | 1                   |
| German Institute of Medicine               | UNIX servers                                   | 2000        | Complete      | Single UNIX Specification | 2                   |
| Buying Consortiium                         | UNIX server systems                            | 2000        | Complete      | Single UNIX Specification | 2                   |
| Hahn-Meitner Institute                     | UNIX servers                                   | 2000        | Complete      | Single UNIX Specification | 1                   |
| Air Force                                  | SAMI   | 2000        | Complete      | Single UNIX Specification | 7                   |
| Brussels Ministry                          | UNIX equipment                                 | 2000        | Complete      | Single UNIX Specification | 1                   |
| Leeds City Council                         | UNIX servers                                   | 2000        | Complete      | Single UNIX Specification | 10                  |
| Naval Air Warfare Ctr                      | UP2000 Dual Processor                          | 2000        | Complete      | Single UNIX Specification | 10                  |
| Nat'l Imaging and Mapping Agency           | Front End Processing Environment System Spares | 2000        | Complete      | Single UNIX Specification | 1                   |
| National Insurance Institute for Travelers | UNIX servers                                   | 2000        | Complete      | Single UNIX Specification | 1                   |
| Dept of Treasury                           | Sun Solaris                                    | 2000        | Complete      | Single UNIX Specification | 1                   |
| Der Generalbundensanwalt                   | UNIX servers                                   | 2000        | Complete      | Single UNIX Specification | 1                   |

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|---------------------------------|---------------------------|-------------|---------------|---------------------------|---------------------|
| <b>Grand Total for</b>          | <b>2001</b>               |             |               |                           | <b>4629</b>         |
| <b>Subtotal for:</b>            | <b>C</b>                  |             |               |                           | <b>48</b>           |
| Philippe Pinel Central Hospital | UNIX                      | 2001        | Complete      | Single UNIX Specification | 1                   |
| Center hospiatlier              | UNIX Systems              | 2001        | Complete      | Single UNIX Specification | 6                   |
| Bruns Pflanzen Export           | UNIX Systems              | 2001        | Comlete       | Single UNIX Specification | 13                  |
| Enel IT SpA                     | UNIX Systems              | 2001        | Complete      | Single UNIX Specification | 8                   |
| Banque National de Belgique     | UNIX systems              | 2001        | Complete      | Single UNIX Specification | 1                   |
| Medical Research Council        | UNIX systems              | 2001        | Complete      | Single UNIX Specification | 4                   |
| Enel IT SpA                     | UNIX Server               | 2001        | Complete      | Single UNIX Specification | 0                   |
| Consip Spa                      | UNIX Servers              | 2001        | Complete      | Single UNIX Specification | 1                   |
| ONIC/ONIOL                      | UNIX Servers              | 2001        | Complete      | Single UNIX Specification | 0                   |
| City Council                    | UNIX servers              | 2001        | Complete      | Single UNIX Specification | 10                  |
| Atoms Dept                      | UNIX servers and computer | 2001        | Complete      | Single UNIX Specification | 1                   |
| CSIP                            | UNIX servers              | 2001        | Complete      | Single UNIX Specification | 1                   |
| Poste Italiene SpA              | UNIX Systems              | 2001        | Complete      | Single UNIX Specification | 1                   |
| NASA                            | Real-Time UNIX OS         | 2001        | Complete      | Single UNIX Specification | 1                   |
| <b>Subtotal for:</b>            | <b>COMMERCIAL</b>         |             |               |                           | <b>2</b>            |
| TBD                             |                           | 2001        | Complete      | Single UNIX Specification | 1                   |
| CONSIP                          | UNIX servers              | 2001        | Complete      | Single UNIX Specification | 1                   |

| <b>Event Name</b>               | <b>Description</b>                 | <b>Year</b> | <b>Status</b> | <b>Requires?</b>          | <b>Million US\$</b> |
|---------------------------------|------------------------------------|-------------|---------------|---------------------------|---------------------|
| <b>Subtotal for: G</b>          |                                    |             |               |                           | <b>0</b>            |
| Trusted Workstation Hardware    | UNIX Workstations                  | 2001        | Complete      | Single UNIX Specification | 0                   |
| Munich Hospital                 | UNIX Servers                       | 2001        | Complete      | Single UNIX Specification | 0                   |
| Republic Osterreich             | UNIX servers                       | 2001        | Complete      | Single UNIX Specification | 0                   |
| <b>Subtotal for: GOVERNMENT</b> |                                    |             |               |                           | <b>4579</b>         |
| DoD/DDR&E                       | High Performance Computing         | 2001        | Complete      | Single UNIX Specification | 557                 |
| SPAWAR                          | Rackmount UNIX                     | 2001        | Complete      | Single UNIX Specification | 2                   |
| UNEDIC                          | Computer peripherals               | 2001        | Complete      | Single UNIX Specification | 7                   |
| NASA                            | Real Time UNIX OS                  | 2001        | Complete      | Single UNIX Specification | 10                  |
| Water Authority                 | UNIX servers                       | 2001        | Complete      | Single UNIX Specification | 1                   |
| NASA                            | SEWP III                           | 2001        | Complete      | Single UNIX Specification | 4000                |
| Imperial College of Science     |                                    | 2001        | Complete      | Single UNIX Specification | 1                   |
| Customs Department              | UNIX servers and compuer equipment | 2001        | Complete      | Single UNIX Specification | 1                   |
|                                 |                                    |             |               |                           | <b>56511</b>        |